

WE ARE HIRING

► SUBJECT MATTER EXPERT

Foxboro[®]
by **Schneider Electric**



REQUIREMENTS:

- Bachelor Degree in Electrical/ Mechatronic/ Computer Engineering or equivalent
- 5 years of working experienced in related fields
- Knowledge in EcoStruxure Foxboro DCS, Modicon, Cybersecurity will be an added advantage
- Observational skills to validate data obtained via multiple techniques and expose new areas for elicitation
- Writing skills to communicate information effectively to customers, Project Managers, and technical staff
- Organizational skills to work with the vast array of information gathered during elicitation and analysis to cope with rapidly changing information
- Interpersonal skills to help negotiate customer priorities and to resolve conflicts among project stakeholders

Company details:

Company: Foxboro (Malaysia) Sdn Bhd

Company size: 51 - 200 employees

Company address:

Suite 1.01A, Mercu PICORP, Lot 10, Jalan Astaka, U8/84, Bukit Jelutong, 40150 Shah Alam, Selangor

Industry: Oil & Gas

Date founded: June 1977

JOB DESCRIPTIONS :

- Support Sales to grow pipeline and win pursuits, aligned with growth initiative
- Support Sales in meeting with and understanding clients' requirement
- Identify opportunities/promote scopes for wider portfolio
- Conduct and lead technical review when involving multiple parties
- Lead specialized design activity and conduct review of technical pre-sale documentation
- Describe each solution specifically and thoroughly, providing relevant design information to proposal team / customers in areas of expertise
- Maintain knowledge of assigned products, industries and accounts. Actively involved in any keep current trainings such as seminar, boot camps and conferences
- Promote company ability, reputation, products, systems, new techniques and other specialized technical knowledge throughout the particular industry

